

Alaska Department of Transportation & Public Facilities Alaska Marine Highway System Overview

House Finance Sub-Committee

January 29, 2015



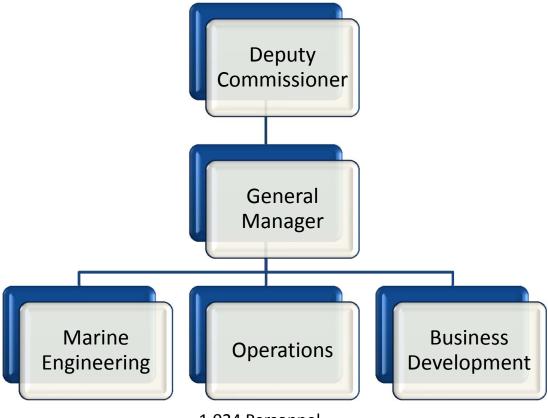
- Alaska Marine Highway System Background Data
- Fiscal Year 2015 Look Forward
 - Dayboat Alaska Class Ferry
 - Reservations & Manifest System
- Fiscal Year 2016 Governor's Endorsed Budget
 - General Fund Reductions
 - Service Reductions
 - Additional Reductions

MISSION STATEMENT

DOT&PF:

"Keep Alaska moving through service and infrastructure."

ORGANIZATION/LEADERSHIP

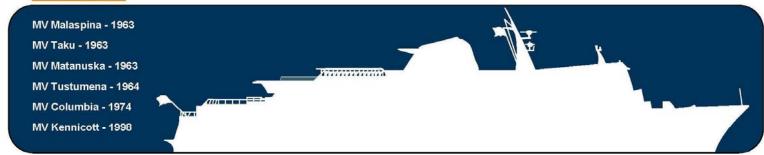


1,024 Personnel

- Vessel Operations 849
- Shore-side Facilities (Terminals) 88
- Marine Engineering 26
- Reservations & Marketing 22
- Administration 39

FLEET COMPOSITION

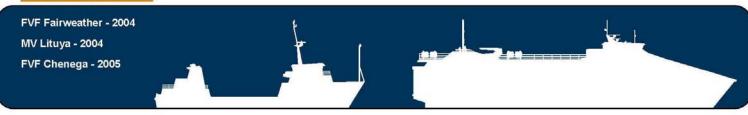
Mainliners



Aurora Class



Shuttle Ferries



TERMINAL COMPOSITION

- 35 ports of call ranging from Bellingham as the southern terminus, Valdez as the northern terminus, and Dutch Harbor as the western terminus.
 - 17 in Southeast Alaska, Canada, and Washington and 18 in Southcentral and Southwest Alaska
- Of the 35 ports of call:
 - 17 State owned facilities (12 manned / 5 unmanned)
 - 4 leased facilities (Bellingham, Prince Rupert, Seldovia and Kodiak)
 - 14 privately owned operating under a terminal use agreement
- Life extending capital projects managed by Southeast Region of DOT&PF
- Annual maintenance managed by AMHS

ROUTE SUMMARY



Alaska Marine Highway

Service Route: 3,500 miles Passengers: 340,000 Vehicles: 115,000

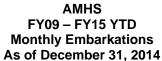
BC Ferries

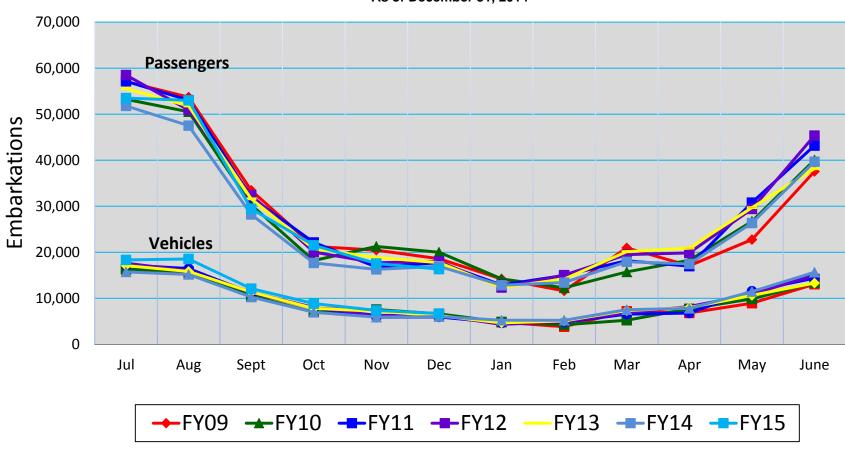
Service Route: 755 miles Passengers: 13,000,000 Vehicles: 8,000,000

Washington State Ferry

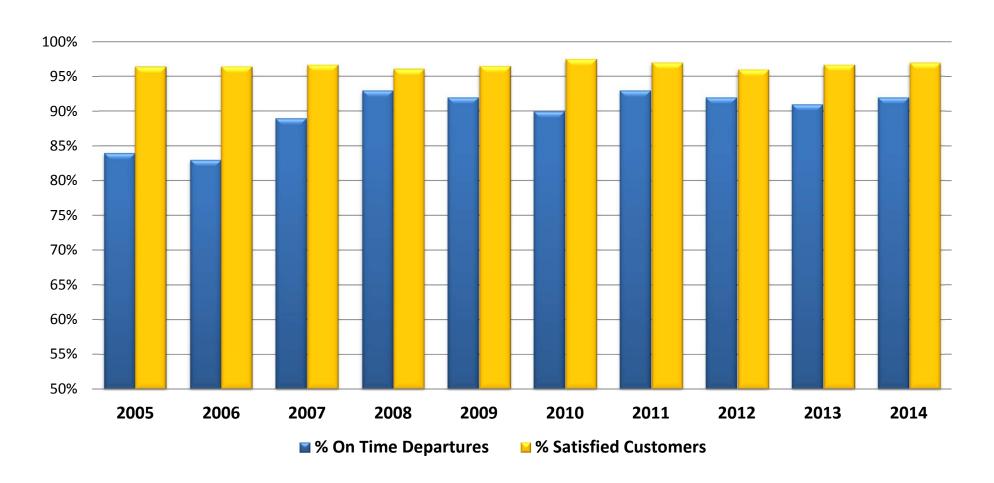
Service Route: 200 Miles Passengers: 12,000,000 Vehicles: 10,000,000

MONTHLY TRAFFIC ACTIVITY



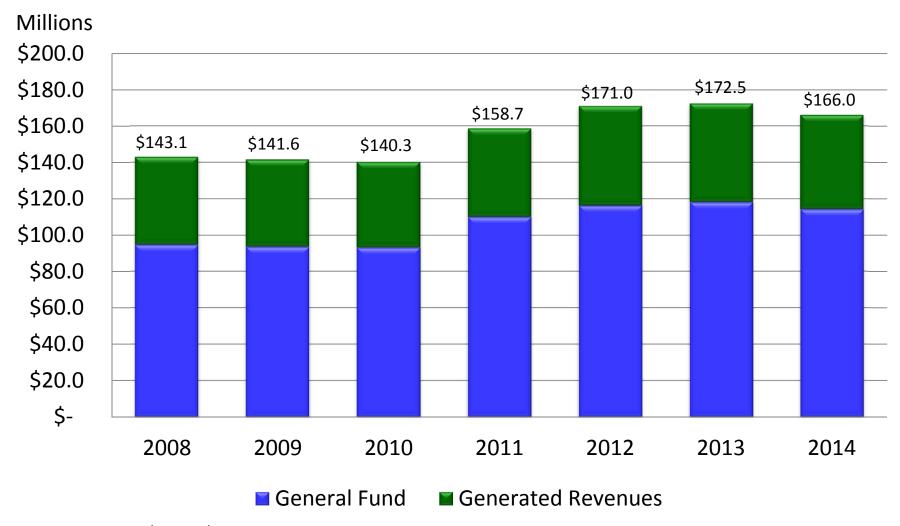


ON-TIME DEPARTURES/CUSTOMER SATISFACTION



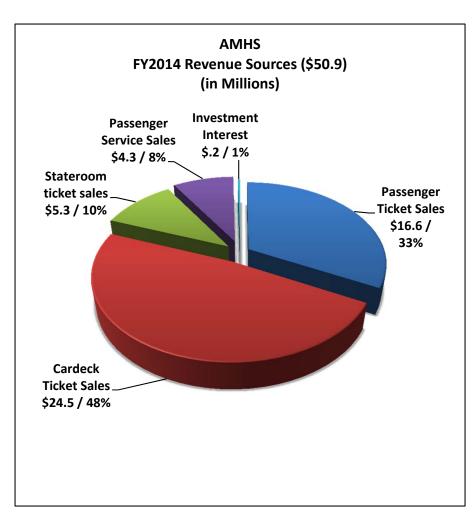
^{*} Online Automatic Reservations System (OARS) usage has increased from 18.5% - 41.0% for the period 2005 through 2014.

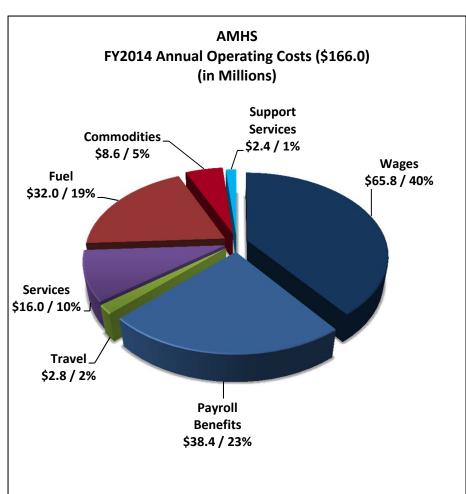
OPERATING EXPENDITURE ANALYSIS* FY08 - FY14



^{*}Does not include \$12.0 - \$15.0 Million in overhaul and deferred maintenance funded through the GF Capital Budget.

FY14 REVENUES & COSTS





FY15 LOOK FORWARD

Current Status:

Managing to the budget

Traffic numbers have improved – currently 7% above FY14

Minimal mechanical casualties – some weather cancellations

Tariff increase of 4.5% implemented on summer 2015 schedule

Dayboat Alaska Class Ferry

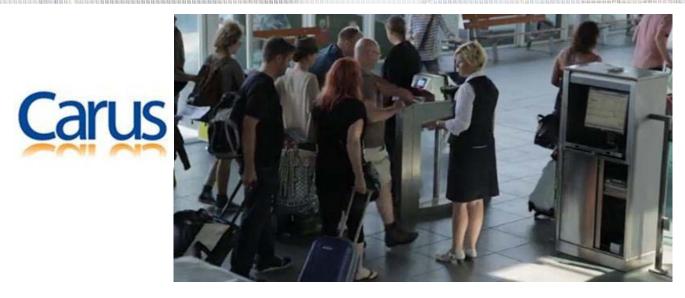
Reservations & Manifest System

DAYBOAT ALASKA CLASS FERRIES



- Construction contract signed early October 2014 Due 2018
 - Ferries will be 280-feet long
 - Seat up to 300 passengers
 - Carry 53 standard vehicles
 - Feature bow and stern doors
 - Enclosed car decks
 - Controllable pitch propellers to maximize maneuverability and efficiency.

RESERVATIONS & MANIFEST SYSTEM



- Project kicked off in October 2014
- The system is estimated to be fully implemented by October 1, 2015
- Carus works with 28 ferry operators spread over 13 countries
 - Operators in the Baltic, UK, mainland Europe, Africa, Australia, and the US
 - Clients cover every aspect of the ferry industry and operate virtually every type of vessel

THE CARRES SYSTEM



- The CarRes system will allow AMHS to:
 - Automate check-in and boarding as needed
 - Create routines for Customer Relationship Management
 - Apply industry standards for business processes and streamlined operations in:
 - Ticketing, e-tickets, and ticketless travel
 - Check-in & boarding via the use of handheld wireless scanners to check in vehicles and passengers
 - Automation of processes
 - Integration with other AMHS/SOA systems

FY16 Governor's Requested Budget

- Operating Budget: Estimated \$105.1M in GF appropriation (with cost reductions) compared to \$112.6M (including fuel trigger) estimated in FY15. Provides for 362 weeks of service in comparison to 399 weeks in the FY15 budget. The following changes will be made in order to reduce GF appropriation needs:
 - Taku and Malaspina will be laid up longer
 - FVFs will not operate in the winter
 - FVFs will only operate four days per week in summer
 - Bars will be closed on all vessels
 - Marketing and advertising contract will not be re-solicited.
- Vessel schedules will be adjusted in order to best accommodate traffic demands during this time.
- Anticipated Revenue is \$53.7M compared to an estimated \$54.4M in FY15.

FY16 Reductions (000s)

- FY16 Governor's endorsed budget includes \$3,560.0 in General Fund reductions
- Fuel Trigger
 - In FY16 fuel for AMHS vessels is budgeted at \$2.56 per gallon.
 - In past years the difference between the budgeted and actual cost of fuel was covered by the fuel trigger appropriation; however, no fuel trigger is anticipated in FY16.
 - DOT&PF estimates an additional \$5,315.0 will be needed for fuel with a 399 operating week schedule. Operating weeks will be reduced to 362 weeks in order to stay within budget

FY16 Reductions

	Cost Reduction (000s)
GF Reductions	
Additional Layup of the Taku	\$ 2,810.0
Close Bars	<u>750.0</u>
Subtotal GF Reduction	\$ 3,560.0
Service Reductions	
Additional Vessel Layups:	
Malaspina	\$ 3,290.0
FVFs	1,200.0
FVFs Four Days per Week	325.0
Reduce Marketing & Advertising	500.0
Subtotal Service Reductions	\$ 5,315.0
TOTAL COST REDUCTION	\$ 8,875.0

^{*}Please Note: An additional \$1.8M of GF appropriation was already reduced due to the 4.5% tariff increase effective May 1st, 2015.

FY16 General Fund Reductions

Taku –

• In FY15 the Taku began Prince Rupert – Juneau service July 1st. In FY16 this service will not begin until October 6th. This will reduce service to Prince Rupert from four to two port calls per week in the summer. This will also reduce mainliner service to Sitka and all communities in Southeast Alaska.

Estimated GF savings = \$2,810.0

Bars –

 Bars on all vessels will be closed. Beer and wine will still be sold on the vessels. Estimated GF savings = \$750.0

Service Reductions

FVFs –

- Fairweather: Service will be reduced to four days per week servicing Sitka Angoon Juneau. The vessel will only operate during the summer season with the exception of May 18th June 30th when it will be laid up. The Fairweather will be used to accommodate traffic demands between Sitka and Juneau caused by laying up the Taku.
- Chenega: Service in Prince William Sound (PWS) is currently provided by both the Aurora and Chenega. PWS service will now only be provided by the Chenega to fill in when the Aurora is not available (Aug. 15th Sept. 30th & May 1st June 30th, in FY16). When operating the Chenega will only run four days per week. This change will reduce the number of port calls in PWS and increase the time to travel between ports in PWS.

Estimated Cost Savings = \$1,525.0

Service Reductions (Continued)

Malaspina –

 For the past few years the Malaspina has operated as a dayboat in North Lynn Canal during the summer. This service will not be provided in Lynn Canal from July – September. Service in Lynn Canal during these months will be provided by a combination of the LeConte and mainliners. This will reduce the weekly number of port calls in Lynn Canal during this time.

Estimated Cost Savings = \$3,290.0

Marketing Plan –

 The Marketing Plan will be reduced to include significantly less advertising and marketing outreach.

Estimated Cost Savings = \$500.0

