

AMHS Overview

House Transportation Committee

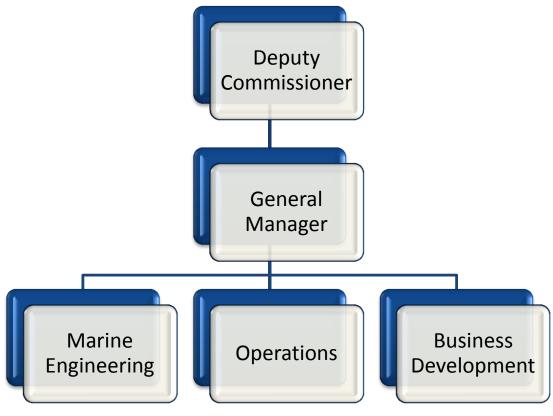
February 4, 2014

Topics

- System Background Data
- Fiscal Year 2014 Look Forward

Fiscal Year 2015 Governor's Requested Budget

Organization/Leadership



1,030 Personnel

- Vessel Operations 852
- Shore-side Facilities (Terminals) 87
- Marine Engineering 24
- Reservations & Marketing 23
- Administration 44

Fleet Composition

Mainliners

MV Malaspina - 1963

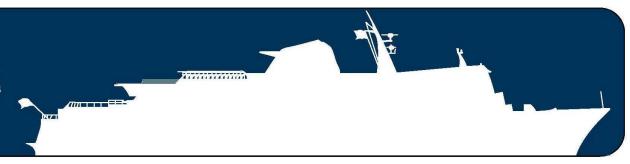
MV Taku - 1963

MV Matanuska - 1963

MV Tustumena - 1964

MV Columbia - 1974

MV Kennicott - 1998



Aurora Class

MV LeConte - 1974

MV Aurora - 1977

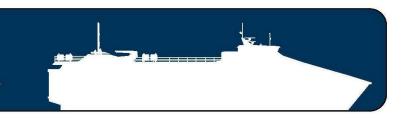


Shuttle Ferries

FVF Fairweather - 2004

MV Lituya - 2004

FVF Chenega - 2005



Terminal Composition

- 35 ports of call ranging from Bellingham as the southern terminus, Valdez as the northern terminus, and Dutch Harbor as the western terminus.
 - 17 in Southeast Alaska, Canada, and Washington and 18 in Southcentral and Southwest Alaska
- Of the 35 ports of call:
 - 17 State owned facilities (12 manned / 5 unmanned)
 - 4 leased facilities (Bellingham, Prince Rupert, Seldovia and Kodiak)
 - 14 privately owned operating under a terminal use agreement
- Life extending capital projects managed by Southeast Region of DOT&PF
- Annual maintenance managed by AMHS

Route Summary



Alaska Marine Highway

Service Route: 3,500 miles Passengers: 340,000 Vehicles: 115,000

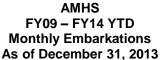
BC Ferries

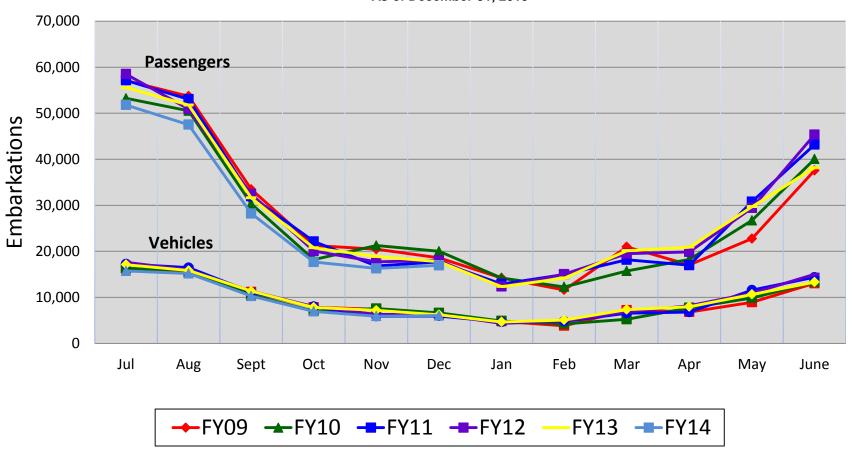
Service Route: 755 miles Passengers: 13,000,000 Vehicles: 8,000,000

Washington State Ferry

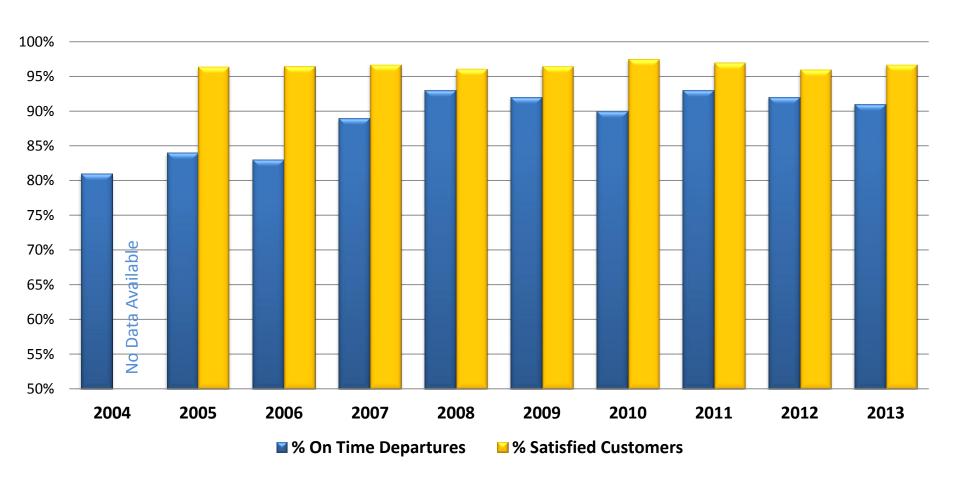
Service Route: 200 Miles Passengers: 12,000,000 Vehicles: 10,000,000

Monthly Traffic Activity



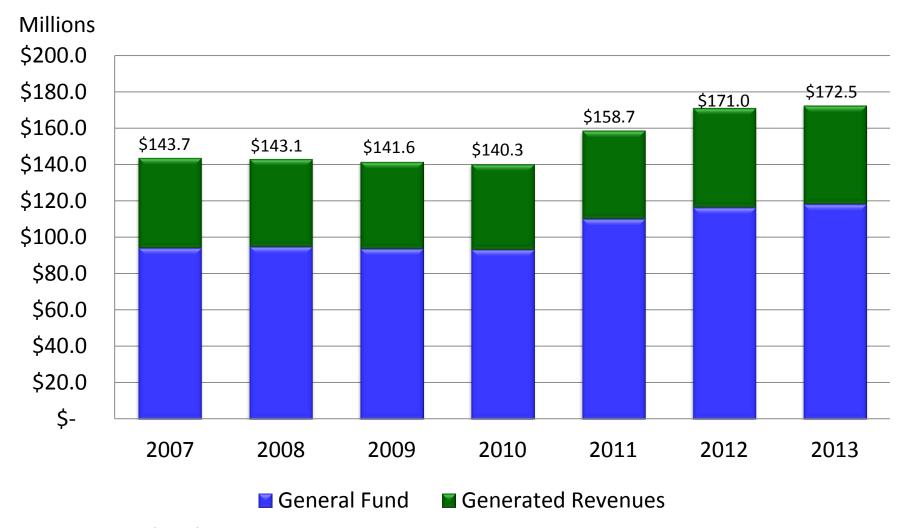


On-Time Departures/Customer Satisfaction



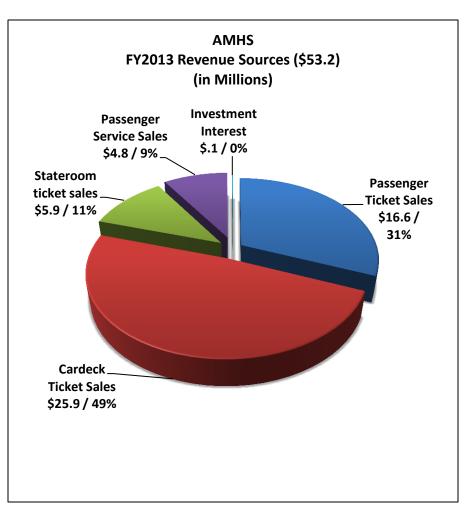
^{*} Online Automatic Reservations System (OARS) usage has increased from 14.5% - 40.0% for the period 2004 through 2013.

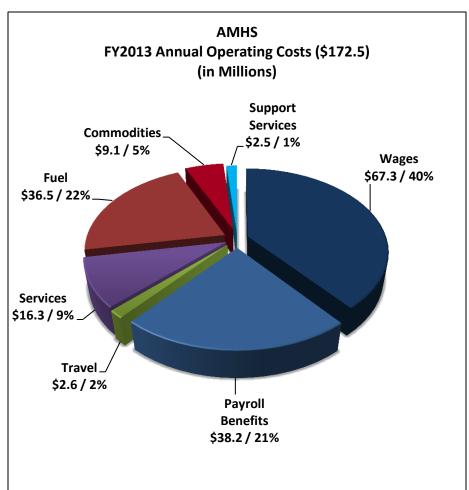
Operating Expenditure Analysis* FY07 - FY13



^{*}Does not include \$12 - \$15 M in annual overhaul and deferred maintenance funded through the GF Capital Budget.

FY13 Revenues & Costs





FY14 Look Forward

Current Status:

Managing to the budget

Traffic numbers have softened – currently 9% below FY13

Minimal mechanical casualties – some weather cancellations

Reservations System – RFP on the street

FY14 General Fund appropriation savings strategy update

- Service Reductions
- Revenue Enhancements
- Administrative Cost Reductions

Service Reductions

Lituya –

 Operates 5 days per week. In FY14 operations were reduced from 12 hours/day to 9 hours/day. Estimated GF savings = \$200,000

Fairweather –

2014 service will begin mid-May rather than late February.
 Estimated GF savings = \$800,000

Taku –

• In previous years Prince Rupert – Juneau service began on June 1st, but will not begin this year until July 1st. Estimated GF savings = \$1,000,000

Outsource Service –

 This funding provided "out-sourced service" when vessel overhauls/capital projects created gaps in service. This funding will no longer be used. Estimated GF savings = \$200,000

Revenue Enhancements

Travel Agent Commissions –

• Commencing with the Summer 2014 schedule (May 2014), commissions will no longer be paid for Alaska residents on in-state travel, or for authorized military travel. Estimated offset to GF in FY14 is \$100,000 (estimated future offset to GF is \$448,000 annually).

Discontinued Seasonal Discount Programs –

- Winter "30% Roundtrip Discount" (November-March travel). Estimated offset to GF in FY14 is \$650,000.
- Summer "Driver Goes Free" (May-September travel). Estimated offset to GF in FY14 is \$450,000.

Tariff Study –

 AMHS is conducting a 3rd party tariff review with the intent to produce a more equitable tariff structure. The study is to be completed by April 2014 for Department review and potential public process.

FY15 Governor's Requested Budget

- Operating Budget: \$165.0M (fuel at base price) provides for 399 weeks of service with 7,280 ports of call (Equivalent to FY14 service level) maintaining:
 - Twice monthly Bellingham-Whittier summer runs
 - Twice monthly summer chain runs
- Capital Budget includes
 - FVF Chenega Propulsion Replacement
 - Vessel Overhauls required to maintain US Coast Guard Certificates of Inspection (COI's)
 - Terminal and Vessel Life extending projects (LeConte)
- Anticipated Revenue is \$55.8M with GF appropriation of \$109.2M



